



October 3, 2003

Rick Nelles
Princeton Search Group
4700 W. 77th Street - Suite 110
Edina, MN 55435

Dear Rick:

I just wanted to take this opportunity to complement you on your successful efforts in assisting our recruiting process. Since May of this year, you have placed excellent Sales Representative candidates in Chicago, Los Angeles, Phoenix, and Dallas as well as Operations Management positions in California and Chicago.

You have taken the time to learn our business, what we need, and why we need those qualifications. The majority of candidates you have sent to us have been qualified, motivated, and worthy of consideration for employment. We appreciate that you actively seek to be our partner, and not just another vendor or supplier.

As our business grows and we define more internal opportunities to support that growth, it is comforting to know we have a recruiter that we consider a true partner. We look forward to continuing and growing our partnership with you.

Sincerely,

Kevin J. Perkins
Regional Sales Director
West U.S.
(847) 264-2554